





Clarification

Related to

RFP No. SARI/EI-2014-04

Clarification issue date: 21st November, 2014



SOUTH ASIA REGIONAL INITIATIVE FOR ENERGY INTEGRATION (SARI/EI)

























Clarification - 02

RFP No. SARI/EI-2014-04

This clarification is being issued with respect to query received from one of the prospective bidder relating to RFP No. SARI/EI-2014-04 titled "Assessment and recommendation of commercial terms & conditions for Cross Border Electricity Trade (CBET) and suggesting the model of Power Exchange in South Asian region" on 16th October, 2014 as follows:-

Based on the pre bid query received from on 20th November, 2014, the following -clarification is being issued:

	Query	Clarifications	
Sl No. 1	The TOR mentions the review of power procurement policies if any, commercial terms and conditions of the Power Purchase Agreements (PPAs) and Transmission Service Agreements (TSAs) as one of the tasks in the Scope of Work Review the existing/proposed long, medium and short term agreements (PPAs, TSAs, etc.) for Cross Border (between two different countries) Power Trading in South Asia.	We believe that the documents being referred i.e (PPAs/TSAs and other commercial agreements) for respective countries and for cross border power trading will be made available to the consultant by the client/respective country task force members Kindly confirm this	It is the sole responsibility of the bidders for ensuring access to the agreement/documents such as Power Purchase Agreement (PPA's), Transmission Service Agreement (TSA's) etc. from the respective countries. However, on request, IRADe may provide introduction letter in favour of task force members for the same.
3	Deliverables:	1. As we understand there are 2 forms of trade, bilateral trade and power exchange and in case of Bilateral Trade there could be long term, medium term and short term. The scope envisages: i)Development of requirement of documents for bilateral trade	This is correct. It may also be noted that Power exchanges have provision for bilateral transactions in addition to the collective transactions. The scope envisage: i. The successful bidder needs to develop all the required document/agreements/ contract for bilateral trade. This will exclude the trading through the power exchange.







		ii) Model for power exchange which includes proposed institutional frameworks for CBET through power exchange can happen. This task will involve development of model & framework & does not envisage development of agreements/contracts.	ii) Understanding is correct. This task will involve studying the various options for the power exchange, their comparative study and recommendation of the suitable model. However, development of agreement s/contracts for transactions routed through power exchanges are not in the scope of work.
		Please confirm the above. 2. Please confirm if the Standard set of commercial terms and conditions/Agreements need to be prepared for both (long term, medium term and short term) bilateral trade and power exchange	2. This is correct. Please note that for bilateral trade (long term, medium term and short term), not routed through the power exchange the Standard set of commercial terms and conditions/Agreements need to be prepared. This will also include the cases where the power flows through the network of a third party. However no agreement needs to be prepared/developed in case of transaction through the power exchange.
4	Duration of the study: 6 months	The study is very extensive in nature and we feel that the duration for the proposed study is short. In our opinion the duration of this study should be around 8-9 months. Please confirm.	It is felt that the duration of study is adequate. However if such a need is felt during the study, the duration can be extended.

All other terms and conditions of the RFP remain unchanged.

Issued by:

Rohit Magotra

Assistant Director

IRADe